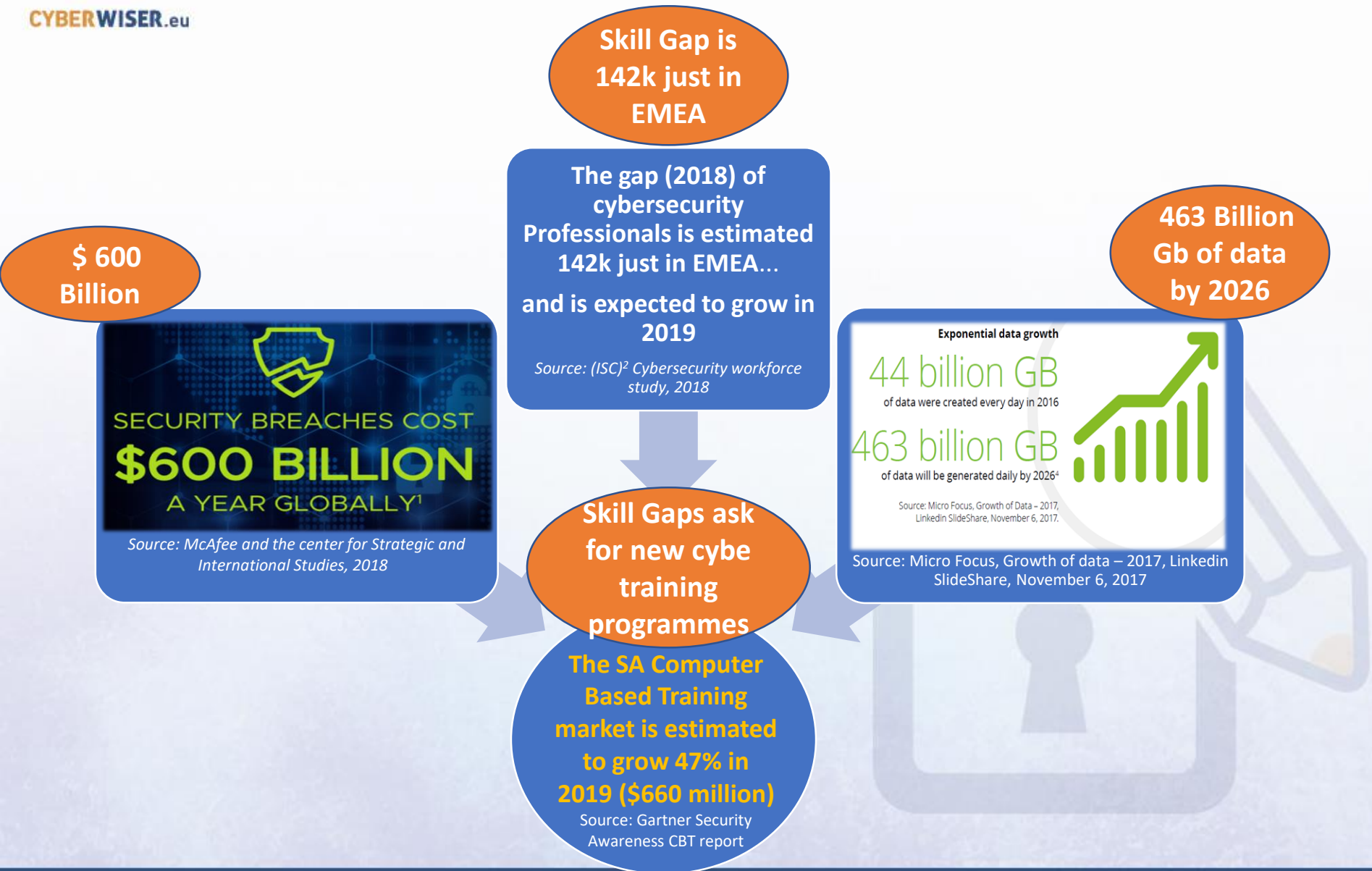


NOV 5TH 2019 1ST OPEN PILOTS WORKSHOP

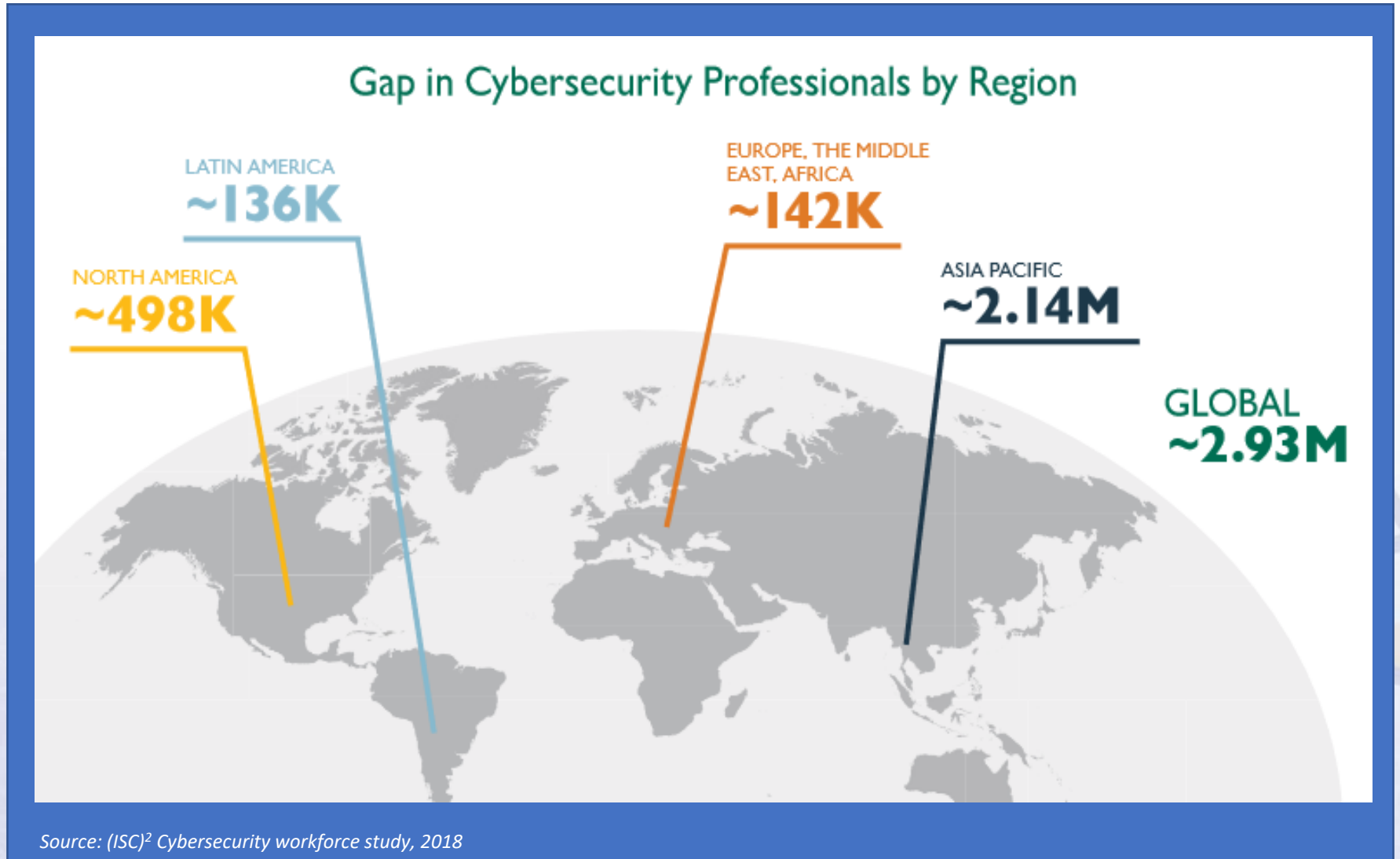


Cybersecurity and skills gap in Europe: Facts & figures Gianluca Dini University of Pisa, Italy

Relevant Facts&figures



Gap in Cybersec Professionals, by Region



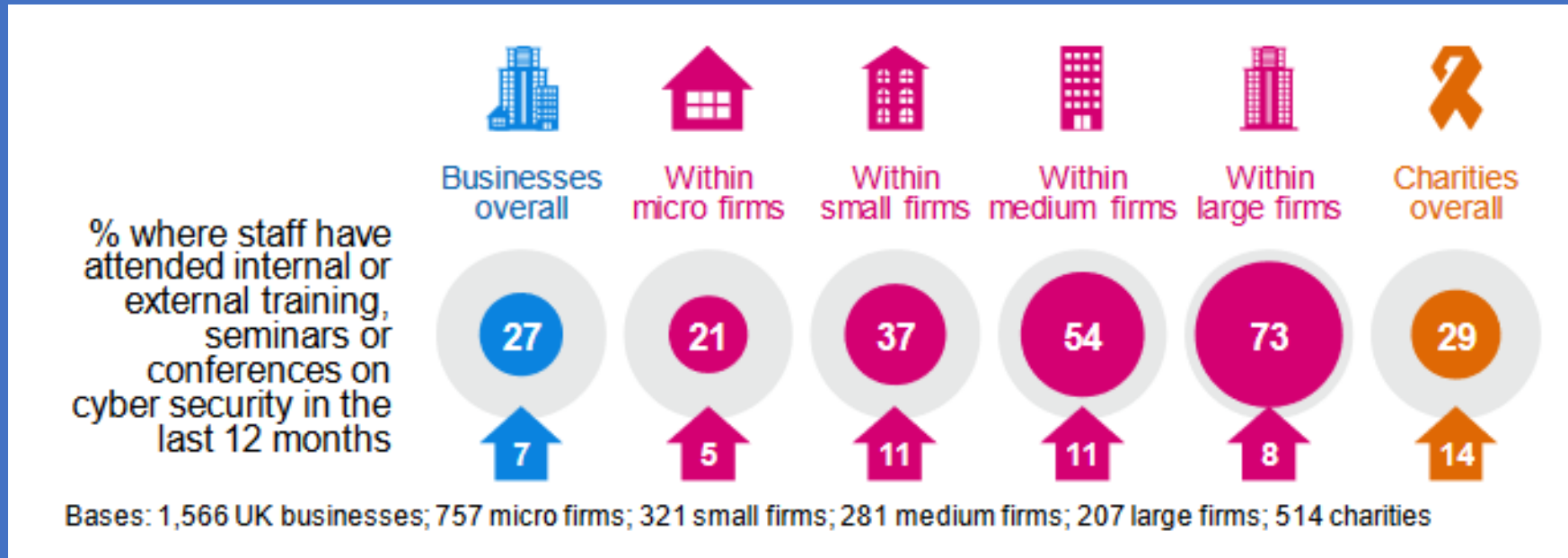
Customisation is the way!

Jeweler's perspective on theft security	Corporate perspective on cyber security
I know which assets to protect and have set up the appropriate measures.	I take measures without a having a clear idea of the assets it is essential to protect.
I perceive theft as a risk in the business and know that realistically I can't be in business if I want 100 percent security.	I see cyber crime as something exotic and strive to achieve 100 percent security.
I focus on measures that prevent a person from leaving with valuable goods.	I focus on measures that prevent a person from entering and forget to take measures that prevent a person from taking away information.
I do not let security suppliers spook me and I make my own purchasing decisions.	My security policy depends on the tools available in the marketplace, without knowing exactly what I need.
When it goes wrong or almost goes wrong, I learn a lesson.	When it goes wrong or almost goes wrong, I panic.
I train employees in how to reduce the risk of theft and talk to them when they make mistakes.	I view cyber security as mainly a matter for specialist professionals and don't want to burden the rest of the organization with it.
I invest in tools because they assist the continuity of my business.	I invest in tools because it is mandatory and because the media reports on incidents every day.

Source: KPMG Cyber security: it's not just about technology

Company size and cybersecurity training

Organisations where staff have had cyber security training in the last 12 months



Source: Cyber Security Breaches Survey 2019 – Department for Digital, Culture, Media & Sport

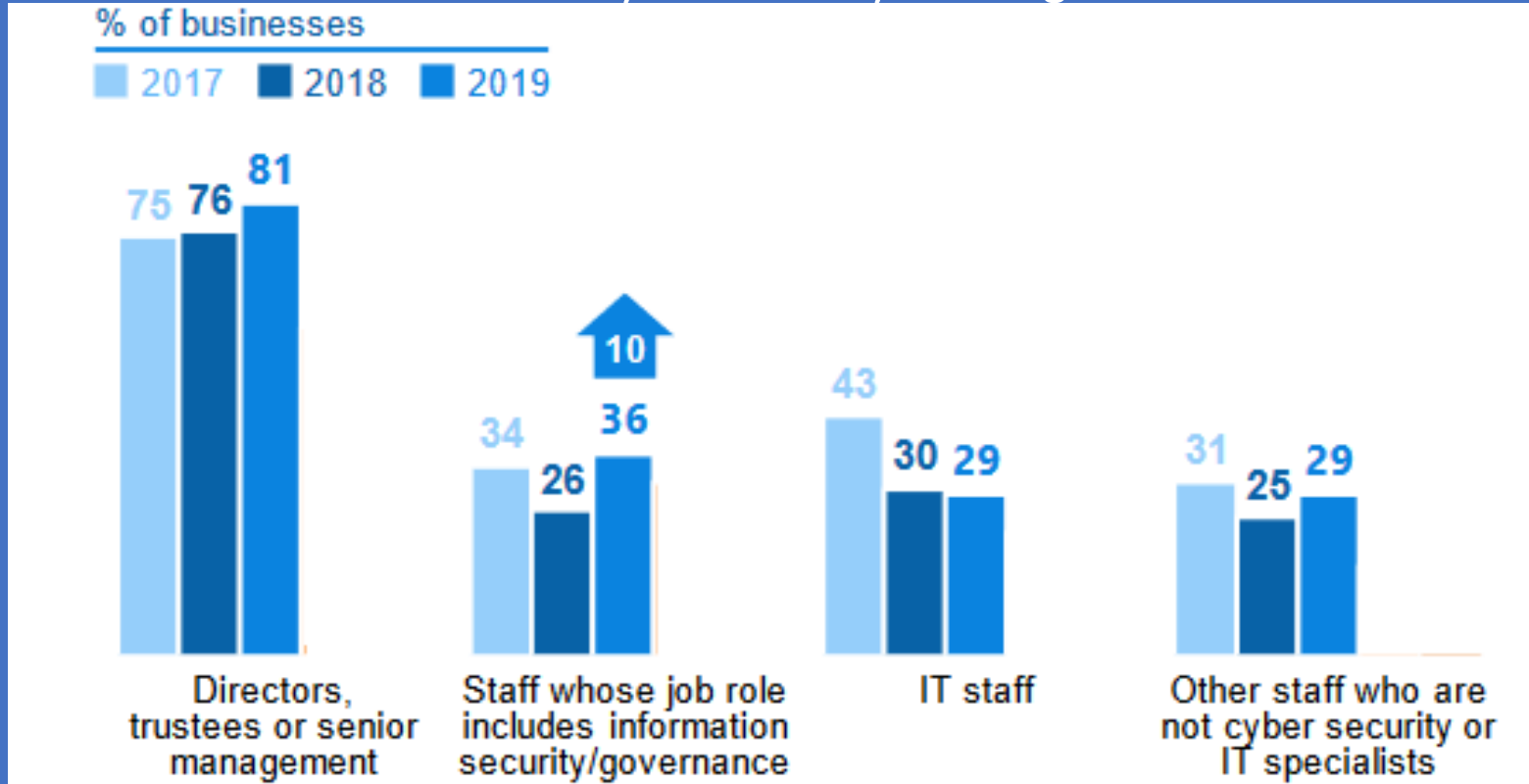
Large Enterprises have more resources to dedicate to Cyber Security Training than SMEs.

CYBERWISER.eu aims at removing this barrier, lowering costs and accessing to innovative solutions for Cyber Security Training



Cyber security training – Who is trained?

Which Individuals receive cyber security training where it is offered



Source: Cyber Security Breaches Survey 2019 – Department for Digital, Culture, Media & Sport

Cyber training appears to be addressed mainly to Directors and Senior management

Increasingly sophisticated solutions

High level innovation potential:
Focus on private business and individual learners
Fully integrated nature of the product offering

🔒 Target audience: Large Enterprises, Government
🔒 Delivery model: Online, Onsite

Integrated environments with advanced tools



🔒 Target audience: Medium Enterprises, Military
🔒 Delivery model: Online, Onsite

Cyber Range Platforms

🔒 Target audience: Small Enterprises, Students
🔒 Delivery model: Online, MOOCs

Online Courses



🔒 Target audience: Students,
🔒 Delivery model: Physical or online

Traditional Courses

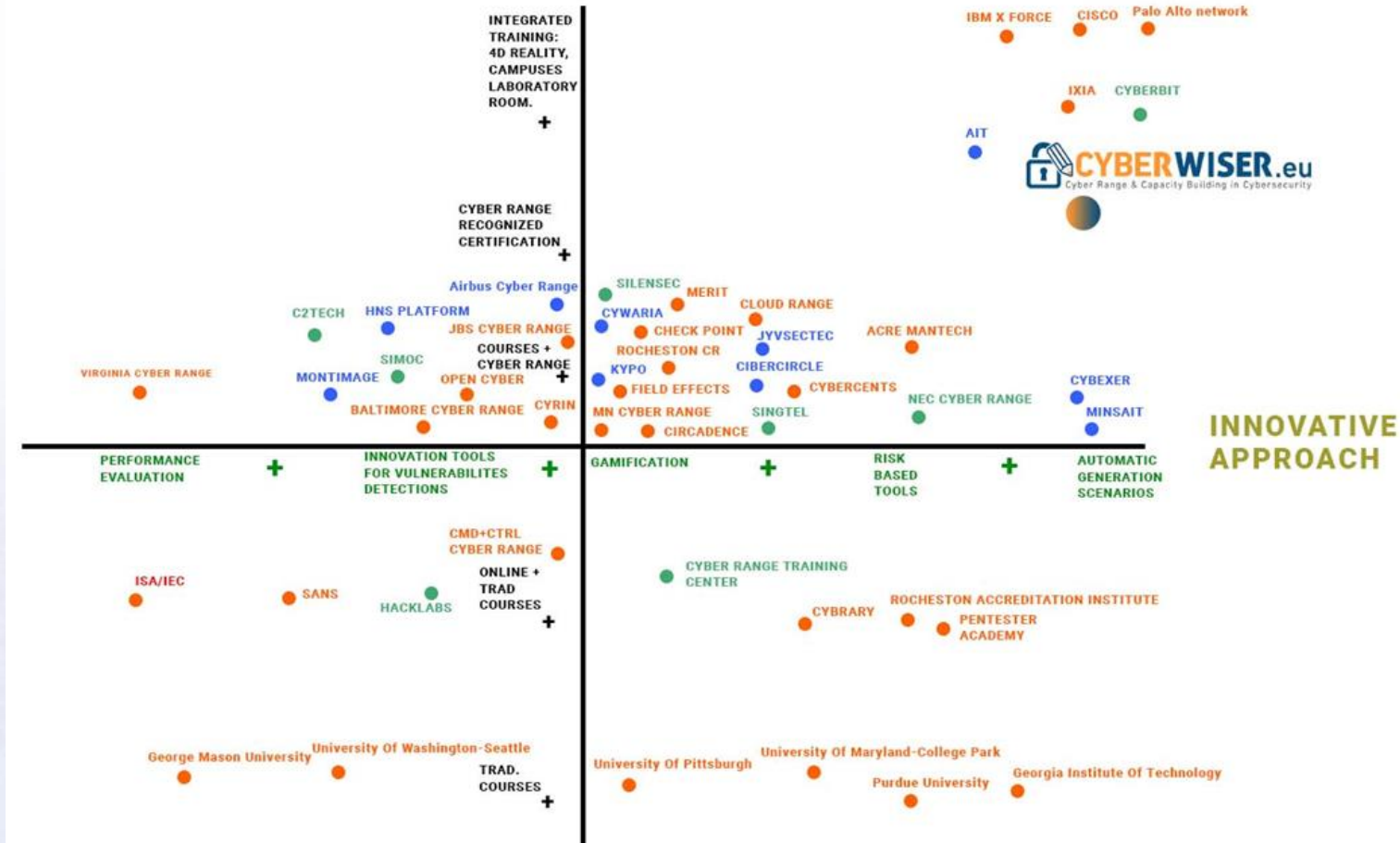




Positioning Analysis

CYBERWISER™

BREADTH OF CAPACITY BUILDING



Orange ■ = North American Platform
 Green ■ = Rest of the World Platform
 Blu ■ = European Platform

Innovative approach including risk-based tools and automatic generation of scenarios is the new frontier of training